# **Cover Sheet: Request 14979**

# MUS 4XXX - Multimedia Production for the Music Industry

#### Info

Process	Course New Ugrad/Pro
Status	Pending at PV - University Curriculum Committee (UCC)
Submitter	Jose Ruiz-Resto jruizresto@ufl.edu
Created	5/5/2020 4:29:59 PM
Updated	9/28/2020 11:24:36 AM
Description of	Proposed course within the discipline of music business & entrepreneurship.
request	

# **Actions**

Step	Status	Group	User	Comment	Updated
Department	Approved	CFA - Music 13030000	Kevin Orr		5/5/2020
Multimedia Pro	duction for th	e Music Industry (L		el) .docx	5/5/2020
College	Approved	CFA - College of Fine Arts	Jennifer Setlow		9/28/2020
Multimedia Pro	duction for th	e Music Industry (U e Music Industry (G			9/21/2020 9/21/2020
University Curriculum Committee	Pending	PV - University Curriculum Committee (UCC)			9/28/2020
No document of	hanges				
Statewide Course Numbering System					
No document of Office of the	nanges				
Registrar					
No document of	hanges				
Student Academic Support System					
No document of	hanges				
Catalog					
No document o	hanges				
College Notified					
No document changes					

# Course|New for request 14979

### Info

Request: MUS 4XXX - Multimedia Production for the Music Industry

**Description of request:** Proposed course within the discipline of music business & entrepreneurship.

Submitter: Jennifer Setlow jsetlow@ufl.edu

Created: 9/28/2020 11:19:48 AM

Form version: 3

# Responses

#### **Recommended Prefix**

Enter the three letter code indicating placement of course within the discipline (e.g., POS, ATR, ENC). Note that for new course proposals, the State Common Numbering System (SCNS) may assign a different prefix.

Response:

MUS

#### **Course Level**

Select the one digit code preceding the course number that indicates the course level at which the course is taught (e.g., 1=freshman, 2=sophomore, etc.).

Response:

4

# **Course Number**

Enter the three digit code indicating the specific content of the course based on the SCNS taxonomy and course equivalency profiles. For new course requests, this may be XXX until SCNS assigns an appropriate number.

Response:

XXX

## Category of Instruction

Indicate whether the course is introductory, intermediate or advanced. Introductory courses are those that require no prerequisites and are general in nature. Intermediate courses require some prior preparation in a related area. Advanced courses require specific competencies or knowledge relevant to the topic prior to enrollment.

Response:

Advanced

- 1000 level = Introductory undergraduate
- 2000 level = Introductory undergraduate
- 3000 level = Intermediate undergraduate
- 4000 level = Advanced undergraduate
- 5000 level = Introductory graduate
- 6000 level = Intermediate graduate
- 7000 level = Advanced graduate
- 4000/5000= Joint undergraduate/graduate
- 4000/6000= Joint undergraduate/graduate

<sup>\*</sup>Joint undergraduate/graduate courses must be approved by the UCC and the Graduate Council)

#### Lab Code

Enter the lab code to indicate whether the course is lecture only (None), lab only (L), or a combined lecture and lab (C).

Response:

С

#### **Course Title**

Enter the title of the course as it should appear in the Academic Catalog. There is a 100 character limit for course titles.

Response:

Multimedia Production for the Music Industry

#### **Transcript Title**

Enter the title that will appear in the transcript and the schedule of courses. Note that this must be limited to 30 characters (including spaces and punctuation).

Response:

MultimediaProdMusicIndustry

#### **Degree Type**

Select the type of degree program for which this course is intended.

Response:

Baccalaureate

# **Delivery Method(s)**

Indicate all platforms through which the course is currently planned to be delivered.

Response:

On-Campus

#### Co-Listing

Will this course be jointly taught to undergraduate, graduate, and/or professional students?

Response:

Yes

### **Co-Listing Explanation**

Please detail how coursework differs for undergraduate, graduate, and/or professional students. Additionally, please upload a copy of both the undergraduate and graduate syllabus to the request in .pdf format. For more information please see the Co-Listed Graduate Undergraduate Courses Policy.

#### Response:

Graduate students have additional assignments that will be enrich their practice and marketability within their professional occupation. Assignments are tailored to meet the expectations of

students who have had some level of experience in the field of music business & entrepreneurship.

#### **Effective Term**

Select the requested term that the course will first be offered. Selecting "Earliest" will allow the course to be active in the earliest term after SCNS approval. If a specific term and year are selected, this should reflect the department's best projection. Courses cannot be implemented retroactively, and therefore the actual effective term cannot be prior to SCNS approval, which must be obtained prior to the first day of classes for the effective term. SCNS approval typically requires 2 to 6 weeks after approval of the course at UF.

Response:

Earliest Available

#### **Effective Year**

Select the requested year that the course will first be offered. See preceding item for further information.

Response:

Earliest Available

### **Rotating Topic?**

Select "Yes" if the course can have rotating (varying) topics. These course titles can vary by topic in the Schedule of Courses.

Response:

No

### Repeatable Credit?

Select "Yes" if the course may be repeated for credit. If the course will also have rotating topics, be sure to indicate this in the question above.

Response:

No

# **Amount of Credit**

Select the number of credits awarded to the student upon successful completion, or select "Variable" if the course will be offered with variable credit and then indicate the minimum and maximum credits per section. Note that credit hours are regulated by Rule 6A-10.033, FAC. If you select "Variable" for the amount of credit, additional fields will appear in which to indicate the minimum and maximum number of total credits.

Response:

3

### S/U Only?

Select "Yes" if all students should be graded as S/U in the course. Note that each course must be entered into the UF curriculum inventory as either letter-graded or S/U. A course may not have both options. However, letter-graded courses allow students to take the course S/U with instructor permission.

Response:

#### **Contact Type**

Select the best option to describe course contact type. This selection determines whether base hours or headcount hours will be used to determine the total contact hours per credit hour. Note that the headcount hour options are for courses that involve contact between the student and the professor on an individual basis.

Response:

Regularly Scheduled

- Regularly Scheduled [base hr]
- Thesis/Dissertation Supervision [1.0 headcount hr]
- Directed Individual Studies [0.5 headcount hr]
- Supervision of Student Interns [0.8 headcount hr]
- Supervision of Teaching/Research [0.5 headcount hr]
- Supervision of Cooperative Education [0.8 headcount hr]

Contact the Office of Institutional Planning and Research (352-392-0456) with questions regarding contact type.

#### **Weekly Contact Hours**

Indicate the number of hours instructors will have contact with students each week on average throughout the duration of the course.

Response:

3

### **Course Description**

Provide a brief narrative description of the course content. This description will be published in the Academic Catalog and is limited to 500 characters or less. See course description guidelines.

### Response:

This course is intended to develop independent music professionals' skills for creating enthralling multimedia content and implementing strategic communication strategies for (1) applying effective target marketing via online platforms, (2) increasing employability for multimedia music presentations, and (3) expanding vocational opportunities within various sectors of the music industry.

#### **Prerequisites**

Indicate all requirements that must be satisfied prior to enrollment in the course. Prerequisites will be automatically checked for each student attempting to register for the course. The prerequisite will be published in the Academic Catalog and must be formulated so that it can be enforced in the registration system. Please note that upper division courses (i.e., intermediate or advanced level of instruction) must have proper prerequisites to target the appropriate audience for the course.

Courses level 3000 and above must have a prerequisite.

#### Response

MUS1360 Introduction to Music Technology with a grade of C or better

Completing Prerequisites on UCC forms:

- Use "&" and "or" to conjoin multiple requirements; do not used commas, semicolons, etc.
- Use parentheses to specify groupings in multiple requirements.
- · Specifying a course prerequisite (without specifying a grade) assumes the required passing grade is D-. In order

to specify a different grade, include the grade in parentheses immediately after the course number. For example, "MAC 2311(B)" indicates that students are required to obtain a grade of B in Calculus I. MAC2311 by itself would only require a grade of D-.

- Specify all majors or minors included (if all majors in a college are acceptable the college code is sufficient).
- "Permission of department" is always an option so it should not be included in any prerequisite or co-requisite.

Example: A grade of C in HSC 3502, passing grades in HSC 3057 or HSC 4558, and major/minor in PHHP should be written as follows:

HSC 3502(C) & (HSC 3057 or HSC 4558) & (HP college or (HS or CMS or DSC or HP or RS minor)

### Co-requisites

Indicate all requirements that must be taken concurrently with the course. Co-requisites are not checked by the registration system. If there are none please enter N/A.

Response:

N/A

#### Rationale and Placement in Curriculum

Explain the rationale for offering the course and its place in the curriculum.

#### Response:

This course is an integral component piece in the development of a comprehensive entrepreneurship/business program to prepare music majors to be competitive in contemporary musical markets.

### **Course Objectives**

Describe the core knowledge and skills that student should derive from the course. The objectives should be both observable and measurable.

#### Response:

- learn how to utilize a variety of multimedia applications to create compelling videos that promote the identity, products, and services of their business or organization to their respective clientele within the music industry. Products and services may pertain to any combination of performance, education, music administration and advocacy, music production and audio engineering, composition, communication arts in music business, and so forth.
- learn how to analyze social media analytics to strategically devise and launch micro- and macro-multimedia content to increase fan engagement (i.e., reach, impressions, interactions) utilizing traditional and guerrilla marketing techniques.
- learn how to supplement their content with effective online and offline communication. Specifically, students will learn (1) how to pitch a vision and service for a clientele using a promotional video, (2) how to negotiate terms of agreement for client's proposed offer using the multimedia content as reinforcement, and (3) how to launch the multimedia content online for increased anticipation from their respective fanbase and clientele.
- learn how to help students synthesize a variety of visual design and editing skills utilizing Final Cut Pro and Adobe Premiere in order to increase their ability to express themselves artistically.
- learn how to appropriately set up music videos and visual media on video-sharing websites and social media to generate financial revenue through licensing services.

#### Course Textbook(s) and/or Other Assigned Reading

Enter the title, author(s) and publication date of textbooks and/or readings that will be assigned. Please provide specific examples to evaluate the course.

#### Response

Cannell, S., & Travis, B. (2018). YouTube Secrets: The Ultimate Guide to Growing Your Following and Making Money as a Video Influencer. Lioncrest Publishing. ISBN: 9781544511818

#### **Weekly Schedule of Topics**

Provide a projected weekly schedule of topics. This should have sufficient detail to evaluate how the course would meet current curricular needs and the extent to which it overlaps with existing courses at UF.

#### Response:

Week 1: Strategic Planning for Devising & Creating Visual Media for a Music Enterprise / Chapter 2 - 4

Week 2: Conveying the Identity, Products, & Services of a Music Business with Multimedia / Video Editing Techniques, part 1 (i.e., recording, logging, and first assembly) / Chapter 5 - 7 Week 3: Techniques for Effective Video Launch and Promotion on Social Media Platforms / Video Editing Techniques, part 2 (i.e., rough cut, final cut, picture lock) / Owsinksi's (2017) Chapter 9, 13, 14

Week 4: Creating Teaching and Educational Videos / Implementing Special FX to visual content (i.e., motion array library, coloring, and sound) / Chapter 9 - 11

Week 5: Social Media Marketing Strategies for Musicians Utilizing Micro- and Macro-Multimedia

Week 6: Music Entrepreneur's Profile Video / Chapter 12 - 14

Week 7 - 8: Artistic and Technical Processes for Creating the Thematic Music Video / Director Tips for Communicating the Vision for the Music Video / Chapter 15, 16

Week 9: Recruitment Video for Musicians Utilizing Crowdfunding Websites / Owsinksi's (2017) Chapter 5 and 7

Week 10: Approaches to Producing Live Music Performance Videos / Chapter 17

Week 11: Repurposing "Behind The Scenes" Multimedia Content for Endorsement Opportunities / No required reading

Week 12: Developing a Multimedia Content for an External Music Entity (choose a musician or ensemble within the school of music) / Chapter 21

Week 13: Developing a Music Video Advertisement for a Non-Music Enterprise / Chapter 20

Week 14: How to Assess and Respond to Data Analytics and Qualitative Responses of Music Videos on Social Media to Improve Engagement and Employment Opportunities / Owsinksi's (2017) Chapter 10

Week 15: Set Up Your Multimedia and Music Videos on Video-Sharing Websites and Social Media Platforms to Generate Financial Revenue / Owsinksi's (2017) Chapter 12 and 15 Week 16: Final Multimedia Presentation

#### **Grading Scheme**

List the types of assessments, assignments and other activities that will be used to determine the course grade, and the percentage contribution from each. This list should have sufficient detail to evaluate the course rigor and grade integrity. Include details about the grading rubric and percentage breakdowns for determining grades. If participation and/or attendance are part of the students grade, please provide a rubric or details regarding how those items will be assessed.

Response: Assignment

Percentage of Final Grade

Homework Sets (8)10% Quizzes (4) 5% Thematic Music Video (1) 10% Final Multimedia Portfolio 50% Teaching Video 15%
Weekly Online Discussions 5%
Class Participation 5%

Preparation & Engagement 1:

Unprepared for class with assignments, homework, and required class materials (textbook, documenting materials).

Does not participate in class discussions and collaborate with other students in group assignments. Does not complete assignments according to the rubrics provided and does not submit assignments on time. Exhibits a lack of interest in the activities.

Preparation & Engagement 2:

Partially prepared for class with assignments, homework, and required class materials (textbook, documenting materials).

Some participation in class discussions and collaborate with other students in group assignments. Does not complete assignments according to the rubrics provided but submit assignments on time. Has many lapses in participation, and has 4 or more incomplete or late assignments.

Preparation & Engagement 3:

Mostly prepared for class with assignments, homework, and required class materials (textbook, documenting materials).

Active participation in class discussions and collaborate with other students in group assignments. Completes assignments according to the rubrics provided and submits assignments on time throughout the entire class. Has minimal lapses in participation, and has 3 incomplete or late assignments.

Preparation & Engagement 4:

Fully prepared for class with assignments, homework, and required class materials (textbook, documenting materials).

Active participation in class discussions and collaborate with other students in group assignments. Completes assignments according to the rubrics provided and submits assignments on time throughout the entire class.

93.0 - 100.0 A 4.0 90.0 - 92.9 A- 3.67 97.0 - 89.9 B+ 3.33 83.0 - 86.9 B 3.00 80.0 - 82.9 B- 2.67 77.0 - 79.9 C+ 2.33 73.0 - 76.9 C 2.00 70.0 - 72.9 C- 1.67 67.0 - 69.9 D+ 1.33 63.0 - 66.9 D 1.00

# Instructor(s)

Enter the name of the planned instructor or instructors, or "to be determined" if instructors are not yet identified.

#### Response:

Dr. José Valentino Ruiz-Resto

#### Attendance & Make-up

Please confirm that you have read and understand the University of Florida Attendance policy.

A required statement statement related to class attendance, make-up exams and other work will be included in the syllabus and adhered to in the course. Courses may not have any policies which conflict with the University of Florida policy. The following statement may be used directly in the syllabus.

• Requirements for class attendance and make-up exams, assignments, and other work in this course are consistent with university policies that can be found at: https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx\_\_\_\_\_

Response: Yes

#### **Accomodations**

Please confirm that you have read and understand the University of Florida Accommodations policy. A statement related to accommodations for students with disabilities will be included in the syllabus and adhered to in the course. The following statement may be used directly in the syllabus:

• Students with disabilities requesting accommodations should first register with the Disability Resource Center (352-392-8565, <a href="https://www.dso.ufl.edu/drc/">www.dso.ufl.edu/drc/</a>) by providing appropriate documentation. Once registered, students will receive an accommodation letter which must be presented to the instructor when requesting accommodation. Students with disabilities should follow this procedure as early as possible in the semester.

Response: Yes

## **UF Grading Policies for assigning Grade Points**

Please confirm that you have read and understand the University of Florida Grading policies. Information on current UF grading policies for assigning grade points is require to be included in the course syllabus. The following link may be used directly in the syllabus:

https://catalog.ufl.edu/ugrad/current/regulations/info/grades.aspx

Response: Yes

#### **Course Evaluation Policy**

Course Evaluation Policy

Please confirm that you have read and understand the University of Florida Course Evaluation Policy. A statement related to course evaluations will be included in the syllabus. The following statement may be used directly in the syllabus:

• <span style="font-size:11.0pt">Students are expected to provide professional and respectful feedback on the quality of instruction in this course by completing course evaluations online via GatorEvals. Guidance on how to give feedback in a professional and respectful manner is available at&nbsp;https://gatorevals.aa.ufl.edu/public\_results/. Students will be notified when the evaluation period opens, and can complete evaluations through the email they receive from GatorEvals, in their Canvas course menu under GatorEvals, or via&nbsp;<a href="https://ufl.bluera.com/ufl/" target="\_blank">https://ufl.bluera.com/ufl/</a>. Summaries of course evaluation results are available to students at&nbsp;<a href="https://gatorevals.aa.ufl.edu/public-results/<a><a href="https://gatorevals.aa.ufl.edu/public-results/<a><a href="https://gatorevals.aa.ufl.edu/public-results/<a><a href="https://gatorevals.aa.ufl.edu/public-results/<a href="https://gatorevals.aa.ufl.edu/public-results/">https://gatorevals.aa.ufl.edu/public-results/<a href="https://gatorevals.aa.ufl.edu/public-results/<a href="https://gatorevals.aa.ufl.edu/public-results/">https://gatorevals.aa.ufl.edu/public-results/<a href="https://gatorevals.aa.ufl.edu/public-results/">https://gatorevals.aa.ufl.edu/public-results/<a href="https://gatorevals.aa.ufl.edu/public-results/">https://gatorevals.aa.ufl.edu/public-results/<a href="https://gatorevals.aa.ufl.edu/public-results/">https://gatorevals.aa.ufl.edu/public-results/<a href="https://gatorevals.aa.ufl.edu/public-results/">https://gatorevals.a

Response: Yes

## **Multimedia Production for the Music Industry**

MUS 6XXX - Fall & Spring Semester

Credits: 3

Class Periods: TBA

Location: TBA

Academic Term: Spring Semester

#### Instructor:

José Valentino Ruiz-Resto, Ph.D. jruiz@arts.ufl.edu (352) 273 - 3707 Office Hours: TBA

### Course Description

This course is intended to develop independent music professionals' skills for *creating* enthralling multimedia content and *implementing* strategic communication strategies for (1) applying effective target marketing via online platforms, (2) increasing employability for multimedia music presentations, and (3) expanding vocational opportunities within various sectors of the music industry.

#### Course Pre-Requisites / Co-Requisites

The course is intended for graduate students in music. Non-music majors may enroll with permission of the instructor.

### **Course Objectives.** Students will:

- learn how to utilize a variety of multimedia applications to create compelling videos that promote the identity, products, and services of their business or organization to their respective clientele within the music industry. Products and services may pertain to any combination of performance, education, music administration and advocacy, music production and audio engineering, composition, communication arts in music business, and so forth.
- learn how to analyze social media analytics to strategically devise and launch micro- and macromultimedia content to increase fan engagement (i.e., reach, impressions, interactions) utilizing traditional and guerrilla marketing techniques.
- learn how to supplement their content with effective online and offline communication. Specifically, students will learn (1) how to pitch a vision and service for a clientele using a promotional video, (2) how to negotiate terms of agreement for client's proposed offer using the multimedia content as reinforcement, and (3) how to launch the multimedia content online for increased anticipation from their respective fanbase and clientele.
- learn how to help students synthesize a variety of visual design and editing skills utilizing *Final Cut Pro* and *Adobe Premiere* in order to increase their ability to express themselves artistically.
- learn how to appropriately set up music videos and visual media on video-sharing websites and social media to generate financial revenue through licensing services.

#### Using Canvas for the Course

A Canvas course site has been established for use in these courses. To access it, use a World Wide Web browser and open the following URL: https://ufl.instructure.com/. In Canvas, you can access video tutorials, information on assignments, access additional resources for learning provided by the instructor, engage in topical discussions with your peers, and submit your assignments.

#### Required Textbooks

Owsinski, B. (2017). Social Media Promotion for Musicians: The Manual for Marketing Yourself, Your Band and Your Music Online. 2nd ed. Bobby Owsinski Media Group. ISBN: 1946837954

Owsinski, B. (2010) *The Musician's Video Handbook (Music Pro Guides)*. Hal Leonard. ISBN: 1423484444

Additionally, course notes developed by the instructor will be provided.

#### Recommended Textbooks

Cannell, S., & Travis, B. (2018). *YouTube Secrets: The Ultimate Guide to Growing Your Following and Making Money as a Video Influencer*. Lioncrest Publishing. ISBN: 9781544511818

#### Required Materials:

- (1) External hard drive
- (2) Headphones with a cable (not bluetooth headphones)
- (3) Google Drive and/or Dropbox account

## Course Delivery:

The course meets two times per week. Class time will be dedicated to (1) reviewing the weekly discussions and homework assignments as a class, (2) lectures on the core knowledge of the week's topic to ensure timely achievement of course objectives, and (3) applying the knowledge through group activities, content creation of products and communicative media, and role-playing interpersonal dialogue that simulates engagement in the music business. Students are encouraged to take notes and ask questions freely. While lectures and discussions emphasize identifying and understanding major course themes, group activities challenge students to synthesize this information and create appropriate projects that are relevant to music business, corporations, and the industry as a whole.

Course Schedule (Readings refer to Owsinksi's (2010) textbook unless otherwise noted)

- Week 1: Strategic Planning for Devising & Creating Visual Media for a Music Enterprise / Chapter 2 4
- **Week 2:** Conveying the Identity, Products, & Services of a Music Business with Multimedia / Video Editing Techniques, part 1 (i.e., recording, logging, and first assembly) / Chapter 5 7
- Week 3: Techniques for Effective Video Launch and Promotion on Social Media Platforms / Video Editing Techniques, part 2 (i.e., rough cut, final cut, picture lock) / Owsinksi's (2017) Chapter 9, 13. 14
- **Week 4:** Creating Teaching and Educational Videos / Implementing Special FX to visual content (i.e., motion array library, coloring, and sound) / Chapter 9 11

- Week 5: Social Media Marketing Strategies for Musicians Utilizing Micro- and Macro-Multimedia
- Week 6: Music Entrepreneur's Profile Video / Chapter 12 14
- Week 7 8: Artistic and Technical Processes for Creating the Thematic Music Video / Director Tips for Communicating the Vision for the Music Video / Chapter 15, 16
- **Week 9:** Recruitment Video for Musicians Utilizing Crowdfunding Websites / Owsinksi's (2017) Chapter 5 and 7
- **Week 10:** Approaches to Producing Live Music Performance Videos / Chapter 17
- **Week 11:** Repurposing "Behind The Scenes" Multimedia Content for Endorsement Opportunities / No required reading
- **Week 12:** Developing a Multimedia Content for an External Music Entity (choose a musician or ensemble within the school of music) / Chapter 21
- **Week 13:** Developing a Music Video Advertisement for a Non-Music Enterprise / Chapter 20
- Week 14: How to Assess and Respond to Data Analytics and Qualitative Responses of Music Videos on Social Media to Improve Engagement and Employment Opportunities / Owsinksi's (2017)

  Chapter 10
- **Week 15:** Set Up Your Multimedia and Music Videos on Video-Sharing Websites and Social Media Platforms to Generate Financial Revenue / Owsinksi's (2017) Chapter 12 and 15
- Week 16: Final Multimedia Presentation

#### Timeline & Description of Assignments:

Weekly Online Discussion assignments located on Canvas will be turned in by Sunday at 9:00 pm. The purpose of the discussions is to (1) learn about and relate to your peers' perspectives based on their experience and professional perspective, (2) refine your perspectives over time to help strengthen your personal enterprise, and (3) uncover opportunities for future collaborations between your peers as each of you have various types of expertise. The discussion postings should be clear, concise, and creative. Your replies to at least three peers' posts for each discussion should be around 3 to 4 sentences. It is important for you to address your peers' viewpoints. The objective of each reply is to relate to each other, and sometimes, to offer a different perspective in a respectful manner. Replies are also due by Sunday at 9:00 pm.

Multimedia Homework Assignments/Projects will be located on Canvas under the 'Assignment' tab. Some homework assignments will be located within the slides of the module and I will indicate which slides to refer to. Homework assignments can be turned in electronically anytime throughout the week, but no later than 9:00 pm on Fridays. Your homework is also to be turned in with a physical copy at the next class meeting for in-class discussion. Students will have a total of 10 short-length music videos and visual media items (i.e., three skill-demonstration videos, "behind-the-scenes" video, crowdfunding recruitment video, live musical performance video, promo video for external music entity, promo video for non-music entity, promo video for the students' music enterprise, and music entrepreneurs' profile video) that reflect understanding of the content taught and demonstrated by the instructor. The instructor will provide rubrics and video tutorials for each assignment, which will be located on Canvas under 'Assignment' tab.

*Quizzes* will be administered at the beginning of class on during the first class meeting of the week.

Thematic Music Video #1 will be due in the 8th week of the semester. The thematic music video will display students' ability to (1) devise a visual storyline to a song, (2) recruit supporting musicians and/or actors, (3) successfully-implement the 5-stage video editing processes, as taught by the instructor. Students can choose any genre for their song.

Teaching Video will be due in the 4th week of the semester. The teaching music video will display students' ability to (1) teach on a particular subject in the field of music or to educate clientele on aspects of their music business, and (2) successfully-implement the 5-stage video editing processes, as taught by the instructor. Students' topic for their video will be determined after consulting with the instructor. The final cut should be between one and three minutes in length.

Final Multimedia Portfolio will commence in the 16th week of class. Students will be provided with detailed instructions and advice for their customized portfolio of music videos and visual media based on their aspiring vocation of interest within music business & entrepreneurship. Students will be able to include modified versions of their multimedia homework projects in their portfolio. The final compilation portfolio will be undertaken throughout the remainder of the semester with regular input from the instructor. The Multimedia Presentation will take place during the 16th week of the semester.

# Additional expectations for Graduate-Level Students Section:

Thematic Music Video #2 will be due in the 8th week of the semester. The thematic music video will display students' ability to (1) devise a storyline to a song, (2) recruit supporting musicians and/or actors, (3) successfully-implement the 5-stage video editing processes, as taught by the instructor. Students can choose any genre for their song. Students are expected to collaborate with two of their peers enrolled in the course

Multi-Angle Live Music Performance Video will be due on the 15th week of the semester. Students can choose to perform and record their own musical performance or another person/band's musical performance. The final cut must contain at least two camera angles. The video must also post interview footage where the performer shares the intent of their musical performance. Students are expected to collaborate with one of their peers enrolled in the course.

### Attendance Policy, Class Expectations, and Make-Up Policy

Requirements for class attendance and make-up exams, assignments, and other work in this course are consistent with university policies that can be found at: https://catalog.ufl.edu/UGRD/academic-regulations/attendance-policies/

Students can refer to the 'announcement' tab on Canvas three times per week to stay informed of all course-related news and assignments. Students can adjust their Canvas settings so that the announcements are directly sent to email This is critical to minimize e-mail traffic, student questions, lower student anxiety over error questions, and it helps to inform students of concerts they can attend. NOTE: Students often have the same questions that need to be answered when in the online environment. With that in mind, the "Announcements" will be the medium that the instructor uses to communicate all answers to basic questions. In some cases, a student's question will require a personal response, and in those cases a personal response will be issued to the student.

Requirements for class attendance and make-up exams, assignments, and other work in this course are consistent with university policies that can be found at: https://catalog.ufl.edu/UGRD/academic-regulations/attendance-policies/

# Make-ups for Exams or Other Work

In order to remain fair to all students enrolled in this course who are held to the same academic standard, make-ups for any assignment, quiz, or exam will require written documentation that the student has been excused from school during the time in question. Without this approval, the instructor cannot issue a make-up. NOTE: Religious observances do *not* require written documentation. The instructor will determine and inform the student of an appropriate date and time to submit the make-up assignment(s).

Excused absences must be consistent with university policies in the Graduate Catalog (<a href="http://gradcatalog.ufl.edu/content.php?catoid=10&navoid=2020#attendance">http://gradcatalog.ufl.edu/content.php?catoid=10&navoid=2020#attendance</a>) and require appropriate documentation. Additional information can be found here: <a href="https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx">https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx</a>

# Evaluation of Grades

Assignment	Percentage of Final Grade
Homework Sets (10)	10%
Quizzes (4)	2.5%
Thematic Music Video (2)	10%
Final Multimedia Portfolio	50%
Teaching Video	10%
Weekly Online Discussions	2.5%
Multi-Angle Live Music Performance Video	10%
Class Participation	5%

### **Participation Rubric**

Criteria	1	. 2	3	4
Preparation	Unprepared for class with assignments, homework, and required class materials (textbook, documenting materials).	Partially prepared for class with assignments, homework, and required class materials (textbook, documenting materials).	Mostly prepared for class with assignments, homework, and required class materials (textbook, documenting materials).	Fully prepared for class with assignments, homework, and required class materials (textbook, documenting materials).

				1
Engagement	Does not participate in class discussions and collaborate with other students in group assignments. Does not complete assignments according to the rubrics provided and does not submit assignments on time. Exhibits a lack of interest in the activities.	Some participation in class discussions and collaborate with other students in group assignments. Does not complete assignments according to the rubrics provided but submit assignments on time. Has many lapses in participation, and has 4 or more incomplete or late assignments.	Active participation in class discussions and collaborate with other students in group assignments. Completes assignments according to the rubrics provided and submits assignments on time throughout the entire class. Has minimal lapses in participation, and has 3 incomplete or late assignments.	Active participation in class discussions and collaborate with other students in group assignments. Completes assignments according to the rubrics provided and submits assignments on time throughout the entire class.

Percent	Grade	Grade Points
93.0 - 100.0	A	4.00
90.0 – 92.9	A-	3.67
87.0 – 89.9	B+	3.33
83.0 – 86.9	В	3.00
80.0 – 82.9	B-	2.67
77.0 – 79.9	C+	2.33
73.0 – 76.9	C	2.00
70.0 – 72.9	C-	1.67
67.0 – 69.9	D+	1.33
63.0 – 66.9	D	1.00
60.0 – 62.9	D-	0.67
0 – 59.9	Е	0.00

*More information on UF grading policy may be found at:* <a href="http://gradcatalog.ufl.edu/content.php?">http://gradcatalog.ufl.edu/content.php?</a> catoid=10&navoid=2020#grades

https://catalog.ufl.edu/ugrad/current/regulations/info/grades.aspx

#### Students Requiring Accommodations

Students with disabilities requesting accommodations should first register with the Disability Resource Center (352-392-8565, <a href="https://www.dso.ufl.edu/drc">https://www.dso.ufl.edu/drc</a>) by providing appropriate documentation. Once registered, students will receive an accommodation letter which must be presented to the instructor when requesting accommodation. Students with disabilities should follow this procedure as early as possible in the semester.

#### Course Evaluation

Students are expected to provide professional and respectful feedback on the quality of instruction in this course by completing online evaluations at <a href="https://evaluations.ufl.edu/evals">https://evaluations.ufl.edu/evals</a>. Evaluations are typically open during the last two or three weeks of the semester, but students will be given specific times when they are open. Guidance on how to give feedback in a professional and respectful manner is available at <a href="https://gatorevals.aa.ufl.edu/students/">https://gatorevals.aa.ufl.edu/students/</a>. Summary results of these assessments are available to students at <a href="https://evaluations.ufl.edu/results/">https://evaluations.ufl.edu/results/</a>.

#### University Honesty Policy

UF students are bound by The Honor Pledge which states, "We, the members of the University of Florida community, pledge to hold ourselves and our peers to the highest standards of honor and integrity by abiding by the Honor Code. On all work submitted for credit by students at the University of Florida, the following pledge is either required or implied: "On my honor, I have neither given nor received unauthorized aid in doing this assignment." The Honor Code (<a href="https://www.dso.ufl.edu/sccr/process/student-conduct-honor-code/">https://www.dso.ufl.edu/sccr/process/student-conduct-honor-code/</a>) specifies a number of behaviors that are in violation of this code and the possible sanctions. Furthermore, you are obligated to report any condition that facilitates academic misconduct to appropriate personnel. If you have any questions or concerns, please consult with the instructor or TAs in this class.

#### Software Use

All faculty, staff, and students of the University are required and expected to obey the laws and legal agreements governing software use. Failure to do so can lead to monetary damages and/or criminal penalties for the individual violator. Because such violations are also against University policies and rules, disciplinary action will be taken as appropriate. We, the members of the University of Florida community, pledge to uphold ourselves and our peers to the highest standards of honesty and integrity.

# Student Privacy

There are federal laws protecting your privacy with regards to grades earned in courses and on individual assignments. For more information, please see: <a href="http://registrar.ufl.edu/catalog0910/policies/regulationferpa.html">http://registrar.ufl.edu/catalog0910/policies/regulationferpa.html</a>

#### Campus Resources:

Health and Wellness

#### U Matter, We Care:

If you or a friend is in distress, please contact <u>umatter@ufl.edu</u> or 352 392-1575 so that a team member can reach out to the student.

**Counseling and Wellness Center:** <a href="http://www.counseling.ufl.edu/cwc">http://www.counseling.ufl.edu/cwc</a>, and 392-1575; and the University Police Department: 392-1111 or 9-1-1 for emergencies.

**Sexual Assault Recovery Services (SARS)** 

Student Health Care Center, 392-1161.

University Police Department at 392-1111 (or 9-1-1 for emergencies), or <a href="http://www.police.ufl.edu/">http://www.police.ufl.edu/</a>.

#### Academic Resources

**E-learning technical support**, 352-392-4357 (select option 2) or e-mail to Learning-support@ufl.edu. <a href="https://lss.at.ufl.edu/help.shtml">https://lss.at.ufl.edu/help.shtml</a>.

**Career Resource Center**, Reitz Union, 392-1601. Career assistance and counseling. <a href="https://www.crc.ufl.edu/">https://www.crc.ufl.edu/</a>.

**Library Support**, <a href="http://cms.uflib.ufl.edu/ask">http://cms.uflib.ufl.edu/ask</a>. Various ways to receive assistance with respect to using the libraries or finding resources.

**Teaching Center**, Broward Hall, 392-2010 or 392-6420. General study skills and tutoring. <a href="https://teachingcenter.ufl.edu/">https://teachingcenter.ufl.edu/</a>.

**Writing Studio, 302 Tigert Hall**, 846-1138. Help brainstorming, formatting, and writing papers. <a href="https://writing.ufl.edu/writing-studio/">https://writing.ufl.edu/writing-studio/</a>.

Student Complaints Campus: <a href="https://www.dso.ufl.edu/documents/UF">https://www.dso.ufl.edu/documents/UF</a> Complaints policy.pdf.

On-Line Students Complaints: <a href="http://www.distance.ufl.edu/student-complaint-process">http://www.distance.ufl.edu/student-complaint-process</a>.

## **Multimedia Production for the Music Industry**

MUS 4XXX - Fall & Spring Semester

Credits: 3

Class Periods: TBA

Location: TBA

Academic Term: Spring Semester

#### Instructor:

José Valentino Ruiz-Resto, Ph.D. jruiz@arts.ufl.edu
(352) 273 - 3707
Office Hours: TBA

#### Course Description

This course is intended to develop independent music professionals' skills for *creating* enthralling multimedia content and *implementing* strategic communication strategies for (1) applying effective target marketing via online platforms, (2) increasing employability for multimedia music presentations, and (3) expanding vocational opportunities within various sectors of the music industry.

#### Course Pre-Requisites / Co-Requisites

The course is intended for undergraduate students in music. Non-music majors may enroll with permission of the instructor.

### Course Objectives. Students will:

- learn how to utilize a variety of multimedia applications to create compelling videos that promote the identity, products, and services of their business or organization to their respective clientele within the music industry. Products and services may pertain to any combination of performance, education, music administration and advocacy, music production and audio engineering, composition, communication arts in music business, and so forth.
- learn how to analyze social media analytics to strategically devise and launch micro- and macromultimedia content to increase fan engagement (i.e., reach, impressions, interactions) utilizing traditional and guerrilla marketing techniques.
- learn how to supplement their content with effective online and offline communication. Specifically, students will learn (1) how to pitch a vision and service for a clientele using a promotional video, (2) how to negotiate terms of agreement for client's proposed offer using the multimedia content as reinforcement, and (3) how to launch the multimedia content online for increased anticipation from their respective fanbase and clientele.
- learn how to help students synthesize a variety of visual design and editing skills utilizing *Final Cut Pro* and *Adobe Premiere* in order to increase their ability to express themselves artistically.
- learn how to appropriately set up music videos and visual media on video-sharing websites and social media to generate financial revenue through licensing services.

# Using Canvas for the Course

A Canvas course site has been established for use in these courses. To access it, use a World Wide Web browser and open the following URL: https://ufl.instructure.com/. In Canvas, you can access video tutorials, information on assignments, access additional resources for learning provided by the instructor, engage in topical discussions with your peers, and submit your assignments.

# Required Textbooks

Owsinski, B. (2017). Social Media Promotion for Musicians: The Manual for Marketing Yourself, Your Band and Your Music Online. 2nd ed. Bobby Owsinski Media Group. ISBN: 1946837954

Owsinski, B. (2010) *The Musician's Video Handbook (Music Pro Guides)*. Hal Leonard. ISBN: 1423484444

Additionally, course notes developed by the instructor will be provided.

#### Recommended Textbooks

Cannell, S., & Travis, B. (2018). *YouTube Secrets: The Ultimate Guide to Growing Your Following and Making Money as a Video Influencer*. Lioncrest Publishing. ISBN: 9781544511818

### Required Materials:

- (1) External hard drive
- (2) Headphones with a cable (not bluetooth headphones)
- (3) Google Drive and/or Dropbox account

### Course Delivery:

The course meets twice times per week. Class time will be dedicated to (1) reviewing the weekly discussions and homework assignments as a class, (2) lectures on the core knowledge of the week's topic to ensure timely achievement of course objectives, and (3) applying the knowledge through group activities, content creation of products and communicative media, and role-playing interpersonal dialogue that simulates engagement in the music business. Students are encouraged to take notes and ask questions freely. While lectures and discussions emphasize identifying and understanding major course themes, group activities challenge students to synthesize this information and create appropriate projects that are relevant to music business, corporations, and the industry as a whole.

Course Schedule (Readings refer to Owsinksi's (2010) textbook unless otherwise noted)

Week 1: Strategic Planning for Devising & Creating Visual Media for a Music Enterprise / Chapter 2 - 4

**Week 2:** Conveying the Identity, Products, & Services of a Music Business with Multimedia / Video

Editing Techniques, part 1 (i.e., recording, logging, and first assembly) / Chapter 5 - 7

- Week 3: Techniques for Effective Video Launch and Promotion on Social Media Platforms / Video

  Editing Techniques, part 2 (i.e., rough cut, final cut, picture lock) / Owsinksi's (2017) Chapter 9,
  13, 14
- **Week 4:** Creating Teaching and Educational Videos / Implementing Special FX to visual content (i.e., motion array library, coloring, and sound) / Chapter 9 11
- Week 5: Social Media Marketing Strategies for Musicians Utilizing Micro- and Macro-Multimedia
- Week 6: Music Entrepreneur's Profile Video / Chapter 12 14
- Week 7 8: Artistic and Technical Processes for Creating the Thematic Music Video / Director Tips for Communicating the Vision for the Music Video / Chapter 15, 16
- **Week 9:** Recruitment Video for Musicians Utilizing Crowdfunding Websites / Owsinksi's (2017) Chapter 5 and 7
- **Week 10:** Approaches to Producing Live Music Performance Videos / Chapter 17
- **Week 11:** Repurposing "Behind The Scenes" Multimedia Content for Endorsement Opportunities / No required reading
- **Week 12:** Developing a Multimedia Content for an External Music Entity (choose a musician or ensemble within the school of music) / Chapter 21
- **Week 13:** Developing a Music Video Advertisement for a Non-Music Enterprise / Chapter 20
- Week 14: How to Assess and Respond to Data Analytics and Qualitative Responses of Music Videos on Social Media to Improve Engagement and Employment Opportunities / Owsinksi's (2017)

  Chapter 10
- **Week 15:** Set Up Your Multimedia and Music Videos on Video-Sharing Websites and Social Media Platforms to Generate Financial Revenue / Owsinksi's (2017) Chapter 12 and 15
- Week 16: Final Multimedia Presentation

# Timeline & Description of Assignments:

Weekly Online Discussion assignments located on Canvas will be turned in by Sunday at 9:00 pm. The purpose of the discussions is to (1) learn about and relate to your peers' perspectives based on their experience and professional perspective, (2) refine your perspectives over time to help strengthen your personal enterprise, and (3) uncover opportunities for future collaborations between your peers as each of you have various types of expertise. The discussion postings should be clear, concise, and creative. Your replies to at least three peers' posts for each discussion should be around 3 to 4 sentences. It is important for you to address your peers' viewpoints. The objective of each reply is to relate to each other, and sometimes, to offer a different perspective in a respectful manner. Replies are also due by Sunday at 9:00 pm.

Multimedia Homework Assignments/Projects will be located on Canvas under the 'Assignment' tab. Some homework assignments will be located within the slides of the module and I will indicate which slides to refer to. Homework assignments can be turned in electronically anytime throughout the week, but no later

than 9:00 pm on Fridays. Your homework is also to be turned in with a physical copy at the next class meeting for in-class discussion. Students will have a total of 10 short-length music videos and visual media items (i.e., three skill-demonstration videos, "behind-the-scenes" video, crowdfunding recruitment video, live musical performance video, promo video for external music entity, promo video for non-music entity, promo video for the students' music enterprise, and music entrepreneurs' profile video) that reflect understanding of the content taught and demonstrated by the instructor. The instructor will provide rubrics and video tutorials for each assignment, which will be located on Canvas under 'Assignment' tab.

Quizzes will be administered at the beginning of class on during the first class meeting of the week.

Thematic Music Video #1 will be due in the 8th week of the semester. The thematic music video will display students' ability to (1) devise a visual storyline to a song, (2) recruit supporting musicians and/or actors, (3) successfully-implement the 5-stage video editing processes, as taught by the instructor. Students can choose any genre for their song.

Teaching Video will be due in the 4th week of the semester. The teaching music video will display students' ability to (1) teach on a particular subject in the field of music or to educate clientele on aspects of their music business, and (2) successfully-implement the 5-stage video editing processes, as taught by the instructor. Students' topic for their video will be determined after consulting with the instructor. The final cut should be between one and three minutes in length.

Final Multimedia Portfolio will commence in the 16th week of class. Students will be provided with detailed instructions and advice for their customized portfolio of music videos and visual media based on their aspiring vocation of interest within music business & entrepreneurship. Students will be able to include modified versions of their multimedia homework projects in their portfolio. The final compilation portfolio will be undertaken throughout the remainder of the semester with regular input from the instructor. The Multimedia Presentation will take place during the 16th week of the semester.

#### Attendance Policy, Class Expectations, and Make-Up Policy

Requirements for class attendance and make-up exams, assignments, and other work in this course are consistent with university policies that can be found at: https://catalog.ufl.edu/UGRD/academic-regulations/attendance-policies/

Students will refer to the 'announcement' tab on Canvas three times per week to stay informed of all course-related news and assignments. This is critical to minimize e-mail traffic, student questions, lower student anxiety over error questions, and it helps to inform students of concerts they can attend. NOTE: Students often have the same questions that need to be answered when in the online environment. With that in mind, the "Announcements" will be the medium that the instructor uses to communicate all answers to basic questions. In some cases, a student's question will require a personal response, and in those cases a personal response will be issued to the student.

Attendance is required. Every three unexcused absences will result in a one-letter-grade deduction. Unexcused tardiness will result in a 5% reduction of points for participation for the day. The use of cell phones and laptops during class is **strictly prohibited**, unless a student acquires permission from the instructor to use them, and the use of cell phones and laptops must pertain to class research and assignments.

# Make-ups for Exams or Other Work

In order to remain fair to all students enrolled in this course who are held to the same academic standard, make-ups for any assignment, quiz, or exam will require written documentation that the student has been excused from school during the time in question. Without this approval, the instructor cannot issue a make-up. The instructor will determine and inform the student of an appropriate date and time to submit the make-up assignment(s). Excused absences must be consistent with university policies in the Graduate Catalog (<a href="http://gradcatalog.ufl.edu/content.php?catoid=10&navoid=2020#attendance">http://gradcatalog.ufl.edu/content.php?catoid=10&navoid=2020#attendance</a>) and require appropriate documentation. Additional information can be found here: <a href="https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx">https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx</a>

**Evaluation of Grades** 

Assignment	Percentage of Final Grade
Homework Sets (8)	10%
Quizzes (4)	5%
Thematic Music Video (1)	10%
Final Multimedia Portfolio	50%
Teaching Video	15%
Weekly Online Discussions	5%
Class Participation	5%

# **Participation Rubric**

Criteria	1	2	3	4
Preparation	Unprepared for class with assignments, homework, and required class materials (textbook, documenting materials).	Partially prepared for class with assignments, homework, and required class materials (textbook, documenting materials).	Mostly prepared for class with assignments, homework, and required class materials (textbook, documenting materials).	Fully prepared for class with assignments, homework, and required class materials (textbook, documenting materials).

Engagement	Does not	Some participation	Active	Active
Linguigement	participate in class	in class	participation in	participation in
	discussions and	discussions and	class discussions	class discussions
	collaborate with	collaborate with	and collaborate	and collaborate
	other students in	other students in	with other students	with other students
	group assignments.	group assignments.	in group	in group
	Does not complete	Does not complete	· .	· ·
	assignments	assignments	assignments.	assignments.
		•	Completes	Completes
	according to the	according to the	assignments	assignments
	rubrics provided	rubrics provided	according to the	according to the
	and does not	but submit	rubrics provided	rubrics provided
	submit	assignments on	and submits	and submits
	assignments on	time. Has many	assignments on	assignments on
	time. Exhibits a	lapses in	time throughout	time throughout
	lack of interest in	participation, and	the entire class.	the entire class.
	the activities.	has 4 or more	Has minimal	
		incomplete or late	lapses in	
		assignments.	participation, and	
			has 3 incomplete	
			or late	
			assignments.	

Percent	Grade	Grade Points
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73.0 – 76.9	С	2.00
70.0 - 72.9	C-	1.67
67.0 – 69.9	D+	1.33
63.0 – 66.9	D	1.00
60.0 - 62.9	D-	0.67
0 – 59.9	Е	0.00

## More information on UF grading policy may be found at:

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(<u>https://www.dso.ufl.edu/sccr/process/student-conduct-honor-code/</u>) specifies a number of behaviors that are in violation of this code and the possible sanctions. Furthermore, you are obligated to report any condition that facilitates academic misconduct to appropriate personnel. If you have any questions or concerns, please consult with the instructor or TAs in this class.

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#### Campus Resources:

Health and Wellness

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**E-learning technical support**, 352-392-4357 (select option 2) or e-mail to Learning-support@ufl.edu. <a href="https://lss.at.ufl.edu/help.shtml">https://lss.at.ufl.edu/help.shtml</a>.

Career Resource Center, Reitz Union, 392-1601. Career assistance and counseling. https://www.crc.ufl.edu/.

**Library Support**, <a href="http://cms.uflib.ufl.edu/ask">http://cms.uflib.ufl.edu/ask</a>. Various ways to receive assistance with respect to using the libraries or finding resources.

**Teaching Center**, Broward Hall, 392-2010 or 392-6420. General study skills and tutoring. <a href="https://teachingcenter.ufl.edu/">https://teachingcenter.ufl.edu/</a>.

**Writing Studio, 302 Tigert Hall**, 846-1138. Help brainstorming, formatting, and writing papers. <a href="https://writing.ufl.edu/writing-studio/">https://writing.ufl.edu/writing-studio/</a>.

Student Complaints Campus: https://www.dso.ufl.edu/documents/UF Complaints policy.pdf.

On-Line Students Complaints: http://www.distance.ufl.edu/student-complaint-process.

# **Multimedia Production for the Music Industry**

MUS 4XXX - Fall & Spring Semester

Credits: 3

Class Periods: TBA

Location: TBA

Academic Term: Spring Semester

#### Instructor:

José Valentino Ruiz-Resto, Ph.D. jruiz@arts.ufl.edu (352) 273 - 3707 Office Hours: TBA

### Course Description

This course is intended to develop independent music professionals' skills for *creating* enthralling multimedia content and *implementing* strategic communication strategies for (1) applying effective target marketing via online platforms, (2) increasing employability for multimedia music presentations, and (3) expanding vocational opportunities within various sectors of the music industry.

#### Course Pre-Requisites / Co-Requisites

The course is intended for undergraduate students in music. Non-music majors may enroll with permission of the instructor.

### Course Objectives. Students will:

- learn how to utilize a variety of multimedia applications to create compelling videos that promote the identity, products, and services of their business or organization to their respective clientele within the music industry. Products and services may pertain to any combination of performance, education, music administration and advocacy, music production and audio engineering, composition, communication arts in music business, and so forth.
- learn how to analyze social media analytics to strategically devise and launch micro- and macromultimedia content to increase fan engagement (i.e., reach, impressions, interactions) utilizing traditional and guerrilla marketing techniques.
- learn how to supplement their content with effective online and offline communication. Specifically, students will learn (1) how to pitch a vision and service for a clientele using a promotional video, (2) how to negotiate terms of agreement for client's proposed offer using the multimedia content as reinforcement, and (3) how to launch the multimedia content online for increased anticipation from their respective fanbase and clientele.
- learn how to help students synthesize a variety of visual design and editing skills utilizing *Final Cut Pro* and *Adobe Premiere* in order to increase their ability to express themselves artistically.
- learn how to appropriately set up music videos and visual media on video-sharing websites and social media to generate financial revenue through licensing services.

#### Using Canvas for the Course

A Canvas course site has been established for use in these courses. To access it, use a World Wide Web browser and open the following URL: https://ufl.instructure.com/. In Canvas, you can access video tutorials, information on assignments, access additional resources for learning provided by the instructor, engage in topical discussions with your peers, and submit your assignments.

#### Required Textbooks

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Owsinski, B. (2010) *The Musician's Video Handbook (Music Pro Guides)*. Hal Leonard. ISBN: 1423484444

Additionally, course notes developed by the instructor will be provided.

#### Recommended Textbooks

Cannell, S., & Travis, B. (2018). *YouTube Secrets: The Ultimate Guide to Growing Your Following and Making Money as a Video Influencer*. Lioncrest Publishing. ISBN: 9781544511818

#### Required Materials:

- (1) External hard drive
- (2) Headphones with a cable (not bluetooth headphones)
- (3) Google Drive and/or Dropbox account

## Course Delivery:

The course meets twice times per week. Class time will be dedicated to (1) reviewing the weekly discussions and homework assignments as a class, (2) lectures on the core knowledge of the week's topic to ensure timely achievement of course objectives, and (3) applying the knowledge through group activities, content creation of products and communicative media, and role-playing interpersonal dialogue that simulates engagement in the music business. Students are encouraged to take notes and ask questions freely. While lectures and discussions emphasize identifying and understanding major course themes, group activities challenge students to synthesize this information and create appropriate projects that are relevant to music business, corporations, and the industry as a whole.

Course Schedule (Readings refer to Owsinksi's (2010) textbook unless otherwise noted)

- Week 1: Strategic Planning for Devising & Creating Visual Media for a Music Enterprise / Chapter 2 4
- **Week 2:** Conveying the Identity, Products, & Services of a Music Business with Multimedia / Video Editing Techniques, part 1 (i.e., recording, logging, and first assembly) / Chapter 5 7
- Week 3: Techniques for Effective Video Launch and Promotion on Social Media Platforms / Video Editing Techniques, part 2 (i.e., rough cut, final cut, picture lock) / Owsinksi's (2017) Chapter 9, 13. 14
- **Week 4:** Creating Teaching and Educational Videos / Implementing Special FX to visual content (i.e., motion array library, coloring, and sound) / Chapter 9 11

- Week 5: Social Media Marketing Strategies for Musicians Utilizing Micro- and Macro-Multimedia
- Week 6: Music Entrepreneur's Profile Video / Chapter 12 14
- Week 7 8: Artistic and Technical Processes for Creating the Thematic Music Video / Director Tips for Communicating the Vision for the Music Video / Chapter 15, 16
- **Week 9:** Recruitment Video for Musicians Utilizing Crowdfunding Websites / Owsinksi's (2017) Chapter 5 and 7
- **Week 10:** Approaches to Producing Live Music Performance Videos / Chapter 17
- **Week 11:** Repurposing "Behind The Scenes" Multimedia Content for Endorsement Opportunities / No required reading
- **Week 12:** Developing a Multimedia Content for an External Music Entity (choose a musician or ensemble within the school of music) / Chapter 21
- **Week 13:** Developing a Music Video Advertisement for a Non-Music Enterprise / Chapter 20
- Week 14: How to Assess and Respond to Data Analytics and Qualitative Responses of Music Videos on Social Media to Improve Engagement and Employment Opportunities / Owsinksi's (2017)

  Chapter 10
- **Week 15:** Set Up Your Multimedia and Music Videos on Video-Sharing Websites and Social Media Platforms to Generate Financial Revenue / Owsinksi's (2017) Chapter 12 and 15
- Week 16: Final Multimedia Presentation

#### Timeline & Description of Assignments:

Weekly Online Discussion assignments located on Canvas will be turned in by Sunday at 9:00 pm. The purpose of the discussions is to (1) learn about and relate to your peers' perspectives based on their experience and professional perspective, (2) refine your perspectives over time to help strengthen your personal enterprise, and (3) uncover opportunities for future collaborations between your peers as each of you have various types of expertise. The discussion postings should be clear, concise, and creative. Your replies to at least three peers' posts for each discussion should be around 3 to 4 sentences. It is important for you to address your peers' viewpoints. The objective of each reply is to relate to each other, and sometimes, to offer a different perspective in a respectful manner. Replies are also due by Sunday at 9:00 pm.

Multimedia Homework Assignments/Projects will be located on Canvas under the 'Assignment' tab. Some homework assignments will be located within the slides of the module and I will indicate which slides to refer to. Homework assignments can be turned in electronically anytime throughout the week, but no later than 9:00 pm on Fridays. Your homework is also to be turned in with a physical copy at the next class meeting for in-class discussion. Students will have a total of 10 short-length music videos and visual media items (i.e., three skill-demonstration videos, "behind-the-scenes" video, crowdfunding recruitment video, live musical performance video, promo video for external music entity, promo video for non-music entity, promo video for the students' music enterprise, and music entrepreneurs' profile video) that reflect understanding of the content taught and demonstrated by the instructor. The instructor will provide rubrics and video tutorials for each assignment, which will be located on Canvas under 'Assignment' tab.

*Quizzes* will be administered at the beginning of class on during the first class meeting of the week.

Thematic Music Video #1 will be due in the 8th week of the semester. The thematic music video will display students' ability to (1) devise a visual storyline to a song, (2) recruit supporting musicians and/or actors, (3) successfully-implement the 5-stage video editing processes, as taught by the instructor. Students can choose any genre for their song.

Teaching Video will be due in the 4th week of the semester. The teaching music video will display students' ability to (1) teach on a particular subject in the field of music or to educate clientele on aspects of their music business, and (2) successfully-implement the 5-stage video editing processes, as taught by the instructor. Students' topic for their video will be determined after consulting with the instructor. The final cut should be between one and three minutes in length.

Final Multimedia Portfolio will commence in the 16th week of class. Students will be provided with detailed instructions and advice for their customized portfolio of music videos and visual media based on their aspiring vocation of interest within music business & entrepreneurship. Students will be able to include modified versions of their multimedia homework projects in their portfolio. The final compilation portfolio will be undertaken throughout the remainder of the semester with regular input from the instructor. The Multimedia Presentation will take place during the 16th week of the semester.

# Attendance Policy, Class Expectations, and Make-Up Policy

Requirements for class attendance and make-up exams, assignments, and other work in this course are consistent with university policies that can be found at: https://catalog.ufl.edu/UGRD/academic-regulations/attendance-policies/

Students can refer to the 'announcement' tab on Canvas three times per week to stay informed of all course-related news and assignments. Students can adjust their Canvas settings so that the announcements are directly sent to email This is critical to minimize e-mail traffic, student questions, lower student anxiety over error questions, and it helps to inform students of concerts they can attend. NOTE: Students often have the same questions that need to be answered when in the online environment. With that in mind, the "Announcements" will be the medium that the instructor uses to communicate all answers to basic questions. In some cases, a student's question will require a personal response, and in those cases a personal response will be issued to the student.

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# Make-ups for Exams or Other Work

In order to remain fair to all students enrolled in this course who are held to the same academic standard, make-ups for any assignment, quiz, or exam will require written documentation that the student has been excused from school during the time in question. Without this approval, the instructor cannot issue a make-up. NOTE: Religious observances do *not* require written documentation. The instructor will determine and inform the student of an appropriate date and time to submit the make-up assignment(s).

Excused absences must be consistent with university policies in the Graduate Catalog (<a href="http://gradcatalog.ufl.edu/content.php?catoid=10&navoid=2020#attendance">https://catalog.ufl.edu/content.php?catoid=10&navoid=2020#attendance</a>) and require appropriate documentation. Additional information can be found here: <a href="https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx">https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx</a>

### Evaluation of Grades

Assignment	Percentage of Final Grade
Homework Sets (8)	10%
Quizzes (4)	5%
Thematic Music Video (1)	10%
Final Multimedia Portfolio	50%
Teaching Video	15%
Weekly Online Discussions	5%
Class Participation	5%

# **Participation Rubric**

Criteria	1	2	3	4
Preparation	Unprepared for class with assignments, homework, and required class materials (textbook, documenting materials).	Partially prepared for class with assignments, homework, and required class materials (textbook, documenting materials).	Mostly prepared for class with assignments, homework, and required class materials (textbook, documenting materials).	Fully prepared for class with assignments, homework, and required class materials (textbook, documenting materials).
Engagement	Does not participate in class discussions and collaborate with other students in group assignments. Does not complete assignments according to the rubrics provided and does not submit assignments on time. Exhibits a lack of interest in the activities.	Some participation in class discussions and collaborate with other students in group assignments. Does not complete assignments according to the rubrics provided but submit assignments on time. Has many lapses in participation, and has 4 or more incomplete or late assignments.	Active participation in class discussions and collaborate with other students in group assignments. Completes assignments according to the rubrics provided and submits assignments on time throughout the entire class. Has minimal lapses in participation, and has 3 incomplete or late assignments.	Active participation in class discussions and collaborate with other students in group assignments. Completes assignments according to the rubrics provided and submits assignments on time throughout the entire class.

Percent	Grade	Grade Points
93.0 - 100.0	A	4.00
90.0 – 92.9	A-	3.67
87.0 – 89.9	B+	3.33
83.0 – 86.9	В	3.00
80.0 – 82.9	B-	2.67
77.0 – 79.9	C+	2.33
73.0 – 76.9	С	2.00
70.0 – 72.9	C-	1.67
67.0 – 69.9	D+	1.33
63.0 – 66.9	D	1.00
60.0 – 62.9	D-	0.67
0 – 59.9	E	0.00

More information on UF grading policy may be found at: <a href="http://gradcatalog.ufl.edu/content.php?catoid=10&navoid=2020#grades">http://gradcatalog.ufl.edu/content.php?catoid=10&navoid=2020#grades</a>

https://catalog.ufl.edu/ugrad/current/regulations/info/grades.aspx

### Students Requiring Accommodations

Students with disabilities requesting accommodations should first register with the Disability Resource Center (352-392-8565, <a href="https://www.dso.ufl.edu/drc">https://www.dso.ufl.edu/drc</a>) by providing appropriate documentation. Once registered, students will receive an accommodation letter which must be presented to the instructor when requesting accommodation. Students with disabilities should follow this procedure as early as possible in the semester.

#### Course Evaluation

Students are expected to provide professional and respectful feedback on the quality of instruction in this course by completing online evaluations at <a href="https://evaluations.ufl.edu/evals">https://evaluations.ufl.edu/evals</a>. Evaluations are typically open during the last two or three weeks of the semester, but students will be given specific times when they are open. Guidance on how to give feedback in a professional and respectful manner is available at <a href="https://gatorevals.aa.ufl.edu/students/">https://gatorevals.aa.ufl.edu/students/</a>. Summary results of these assessments are available to students at <a href="https://evaluations.ufl.edu/results/">https://evaluations.ufl.edu/results/</a>.

#### University Honesty Policy

UF students are bound by The Honor Pledge which states, "We, the members of the University of Florida community, pledge to hold ourselves and our peers to the highest standards of honor and integrity by

abiding by the Honor Code. On all work submitted for credit by students at the University of Florida, the following pledge is either required or implied: "On my honor, I have neither given nor received unauthorized aid in doing this assignment." The Honor Code (<a href="https://www.dso.ufl.edu/sccr/process/student-conduct-honor-code/">https://www.dso.ufl.edu/sccr/process/student-conduct-honor-code/</a>) specifies a number of behaviors that are in violation of this code and the possible sanctions. Furthermore, you are obligated to report any condition that facilitates academic misconduct to appropriate personnel. If you have any questions or concerns, please consult with the instructor or TAs in this class.

#### Software Use

All faculty, staff, and students of the University are required and expected to obey the laws and legal agreements governing software use. Failure to do so can lead to monetary damages and/or criminal penalties for the individual violator. Because such violations are also against University policies and rules, disciplinary action will be taken as appropriate. We, the members of the University of Florida community, pledge to uphold ourselves and our peers to the highest standards of honesty and integrity.

#### Student Privacy

There are federal laws protecting your privacy with regards to grades earned in courses and on individual assignments. For more information, please see: <a href="http://registrar.ufl.edu/catalog0910/policies/regulationferpa.html">http://registrar.ufl.edu/catalog0910/policies/regulationferpa.html</a>

#### Campus Resources:

# Health and Wellness

### U Matter, We Care:

If you or a friend is in distress, please contact <u>umatter@ufl.edu</u> or 352 392-1575 so that a team member can reach out to the student.

**Counseling and Wellness Center:** <a href="http://www.counseling.ufl.edu/cwc">http://www.counseling.ufl.edu/cwc</a>, and 392-1575; and the University Police Department: 392-1111 or 9-1-1 for emergencies.

#### **Sexual Assault Recovery Services (SARS)**

Student Health Care Center, 392-1161.

**University Police Department** at 392-1111 (or 9-1-1 for emergencies), or http://www.police.ufl.edu/.

#### Academic Resources

**E-learning technical support**, 352-392-4357 (select option 2) or e-mail to Learning-support@ufl.edu. <a href="https://lss.at.ufl.edu/help.shtml">https://lss.at.ufl.edu/help.shtml</a>.

**Career Resource Center**, Reitz Union, 392-1601. Career assistance and counseling. <a href="https://www.crc.ufl.edu/">https://www.crc.ufl.edu/</a>.

**Library Support**, <a href="http://cms.uflib.ufl.edu/ask">http://cms.uflib.ufl.edu/ask</a>. Various ways to receive assistance with respect to using the libraries or finding resources.

**Teaching Center**, Broward Hall, 392-2010 or 392-6420. General study skills and tutoring. <a href="https://teachingcenter.ufl.edu/">https://teachingcenter.ufl.edu/</a>.

**Writing Studio, 302 Tigert Hall**, 846-1138. Help brainstorming, formatting, and writing papers. <a href="https://writing.ufl.edu/writing-studio/">https://writing.ufl.edu/writing-studio/</a>.

Student Complaints Campus: https://www.dso.ufl.edu/documents/UF Complaints policy.pdf.

On-Line Students Complaints: http://www.distance.ufl.edu/student-complaint-process.